

HISTORY OF BUSINESS

(Please attach any brochures / fliers for your company)

Describe your Business Operations (include types of products/services):

Past/Present history of your company:

1. What year was the company/corporation founded and by whom? _____
2. Was the company established as a sole proprietorship/partnership or corporation? _____
3. List the name, titles, and percentage of ownership of original owners/partners/stockholders. _____
4. List the names and current percentage of ownership of all owners/partners/stockholders. _____
5. What was the reason for the change in ownership? _____
6. Has the company or owner ever filed bankruptcy or receivership? If yes, why. _____

DOES YOUR COMPANY EXPORT? (C One) Yes No

Customer Profile, % of sales (i.e. Retail 45%, Wholesale 55%) Main Customer / Target Market.

How is Product marketed? / Does Product have a stable or cyclical demand? / Sensitive to economy?

Future plans for growth / Expansion?

How will loan benefit your Company?

List Key Customers

1. _____
2. _____
3. _____

List Major Competitors

1. _____
2. _____
3. _____

Hours of Operation _____

of Full Time Employees _____ # of Part Time Employees _____

If Business Acquisition, why is the seller selling? _____

If Real Estate Acquisition, please answer the following:

1. How many square feet are you currently occupying? _____
2. When does your current lease expire? _____
3. How many square feet is the subject building or proposed building? _____
4. How many square feet is your lot? _____
5. Will any of it be leased to another occupant? Yes: _____ No: _____, if yes, how many sq. ft. _____
6. How far is current location to proposed location? _____
7. What is your current rent/lease expense for the facility(s) you will be replacing? _____